

HOW WOULD THE  
17 YEAR OLD YOU  
SOLVE THE PROBLEM?

GATHER KEYWORDS  
THEN SEARCH THEIR  
HASHTAGS ON IG.  
READ THE CAPTIONS.

WHAT DRUG  
WOULD THE  
PRODUCT BE?

WHY ARE YOU HERE?  
WHAT'S THE ACTUAL  
PROBLEM?

CHARADE OUT  
THE PROBLEM.

ASK A SUIT -  
THEN DO THE OPPOSITE.

WHAT IS THE PRODUCT  
PROMISING? WHAT IS  
IT THREATENING?

GO TO VIMEO  
> EDITORS PICKS  
> FOURTH VIDEO. STEAL.

WHAT WOULD THE  
SOLUTION BE IN A  
GRAPHIC T-SHIRT?

WHAT WOULD A  
BIRD THINK OF  
THE BRIEF?

HOW WOULD  
SKITTLES  
SELL IT?

HOW WOULD YOUR  
BEST FRIEND  
SOLVE IT?

# MAKE IT BIG!

THINK OF  
THE WORST IDEA -  
THEN CHANGE 3% OF IT  
TO MAKE IT WORK.

DESTROY A CLICHE.

WHAT ARE YOU  
BEING SO PRECIOUS  
ABOUT?

USE AN OLD IDEA.

WHAT JOKE WOULD  
SEINFELD MAKE WHEN  
USING THE PRODUCT?

ASK THE OFFICE  
ITALIAN.  
IF YOU'RE GAME.